



**The only “business in a box” solution allowing Party
Wall Surveyors to operate a successful business
with the support of a nationwide network.**

murus.co.uk

because none of us is as good as all of us.



Introduction:

In today's fast-paced and competitive party wall surveyor industry, standing out requires more than just technical expertise. It's about collaboration, shared knowledge, and leveraging industry relationships to thrive. We are excited to introduce **murUS**, a groundbreaking collaborative business network designed specifically for party wall surveyors across the UK. Whether you're an independent practitioner or a small firm, our network offers unparalleled opportunities to grow, learn, and succeed in an evolving market.

The vast majority of Party Wall Surveyors operate on their own either as a sole trader or within a limited company structure.

Our founder, having started his Party Wall business in this way too, quickly realised the need for collaborative working to alleviate loneliness, improve productivity and to provide a service level which can compete with firms who are much larger.



Many Surveyors are unwilling or unable to invest the sums required to have bespoke software which would improve efficiency, levels of staff which can ensure a responsive service as they are nervous of what their earnings will be and many have restricted earnings given that their current business structure means they are not generally considered for the larger commercial projects.

murUS is a nationwide network of like minded Surveyors with a genuine nationwide coverage. Each run their own business with their own trading name but with the support of our Network which provides the services and facilities historically only available to the larger firms. By uniting people with a common purpose we can share the benefits of economies of scale and support each other in collective success.

The result is a level of customer service that individual sole trader firms would struggle to provide and an enhancement of earnings far beyond your network subscription and the support and camaraderie of collaborative working.

Membership Benefits:

Notices & Awards:

We provide our Members with access to bespoke software, not available elsewhere, which allows you to seamlessly create notices and Awards. Operating in real time it will remind you when 10 day letters are due and have expired. You will never forget a deadline again.

Schedules of Condition:

We have a further bespoke software solution for undertaking Schedules of Condition. Again, not available elsewhere, it aims to improve productivity and reduce the time spent typing up reports.



Website & Marketing:

Where required by Members, we provide a fully operational and mobile friendly website for you to market your party wall business. The website will be optimised for search engines ensuring your highest chance of being found.

Professional Support:

We also provide access to Lawyers, Checking Engineers and Third Surveyors for our Members. Now that burning question can be answered quickly.

We also offer mentorship to members on a regular or adhoc basis. Membership includes two such sessions with a highly experienced party wall surveyor with further support and training available at additional cost.

We can provide back office support too answering calls, making appointments, updating your diary, issuing invoices, serving notices via the Post Office and the like freeing up your time for winning more business and undertaking more site visits.

Legal Assistance:

We have developed a bespoke service with partnering law firms allowing you to provide advice to Appointing owners in respect of Injunctions, the provision of expert witness reports and where necessary court attendance.

Payments:

Particularly useful for new start firms but available for all, we operate a factoring solution whereby the Network will pay your invoices immediately they are issued and we will await or where necessary chase the Appointing Owners for payment. Whilst subject to a charge in addition of standard membership this is a cost effective way to safeguard your cashflow.

Referrals:

A principal reason that Surveyors join our network is for our referrals programme for named surveyor work. Work is referred within the network where 10(4) Appointments are required, where surveyors have too much work, to cover holiday and sickness of fellow members and to cover where a conflict of interest with one surveyor is identified. We also operate a referral programme for Schedules of Condition with a number of Surveyors regularly outsourcing Schedules where a consent to notice has been received.

Meeting Rooms:

As a member firm you are able to use one of our office meeting rooms at eight locations around the Country. Ideal for home based Surveyors who need to meet off site with their Appointing Owners or other professionals in pursuit of business generation.



Holiday & Sickness Cover:

Another popular reason for joining murus is to benefit from the holiday and sickness cover that we operate. Historically Surveyors working alone would lose money by

taking time off and get behind. As part of our network you can assign work to another member to cover for illness and holidays on a fee share basis ensuring your work remains up to date and that there is some income being created whilst you are not working.

Work / Life Balance:

The benefits of the network are also obvious for those considering retirement in the next few years or otherwise wishing to address a work/life balance. By assigning work on a set day a week or more generally to another member you can reduce or manage your working hours whilst still maintaining and growing your business.

Collective Marketing:

murus markets itself by way of online material, Blogs, Magazine articles and video content as a nationwide party wall surveyor disseminating all leads to Members most geographically suited to the lead created.

Avoiding Loneliness:

Many appreciate the camaraderie of working with a group rather than being alone. Friendships will likely be formed and a supportive ear will always be available. Indeed you may find your productivity increases further if you choose to compete with some of your peers!



Library and Knowledge Zone:

Obsessional about the need to provide a professional service, we maintain a library of virtually all the current published books on Party Wall matters and these can be borrowed by members. We also provide electronic copies of all of the most important party wall cases available on our website for our members to download.

WhatsApp:

Members are invited to join the WhatsApp murus community. Members can share experiences, ask questions and enjoy some banter with colleagues.

Who can Join?

We require that all Members have a minimum of full membership of the Faculty of Party Wall Surveyors (MFPWS) or are members of the Chartered Institute of Building, Royal Institution of Chartered Surveyors, or Chartered Association of Building Engineers and obtain and maintain professional indemnity insurance in line with our protocols. Where multi staff firms wish to join us, it is required that at least 50% of fee earning staff are MFPWS, MCIOB, AssocRICS/MRICS, or MCABE.

Does it really work?

We have taken a cold start party wall business in Kent to an annual turnover of £412,252 in five years, (net profit £231,896 as we know that turnover is vanity and profit is sanity!) with one fee earning surveyor and the administrative support that is provided by murus. Depending on your work /life balance aspirations you may be aiming for a greater or lessor turnover but regardless our experience demonstrates unequivocally that the network can create success.

The above income level was achieved without the referral of any work by network Members as we were keen to prove the concept before seeking to recruit people to join us.

Looking ahead, as the network grows, so will the level of opportunity and referral between members.



What does it cost?

Membership to the murus network is charged at £250 per month plus VAT which includes access to our numerous support services.

In addition there is a fee of 20% of all invoiced work up until you have turned over £75,000 in respect of party wall matters and beyond which there is no additional fee payable.

For a typical party wall business turning over £120,000 per annum the total costs of being part of the network would be £18,000 plus VAT set against a suite of resource worth far in excess of that cost and the ability to operate and grow as part of a nationwide group.

The huge advantage is that the vast majority of the cost is only paid in the event that your business is producing an income stream. You therefore avoid the risk of having high fixed costs and uncertain income within your business.

Ready to Join?

We start with a 30 minute onboarding call undertaken using Zoom so we can meet you and ensure that we would be a good fit for one another. Once everyone is happy to proceed, we start our onboarding service and will seek to get you fully operational within 21 days.



To arrange an initial no obligation Zoom call with our recruitment team please email as at info@murus.co.uk or complete the form on our website at [murus.co.uk](https://www.murus.co.uk).



murus

Suite 7, 2 Chapel Place, Ramsgate, Kent CT11 9RY

E: info@murus.co.uk

W: murus.co.uk

T: 0800 612 6142